

THE SOURCE

Sourcewell Contract # 091918-STF

THE COMMUNICATION NEWSLETTER FROM SSI TO SOURCEWELL MEMBERS



THIS QUARTERS NEWS

WELCOME TO THE SOURCE,
STAFFORD-SMITH'S
COMMUNICATION LETTER

SSI CONTACT INFORMATION

QUARTERLY HOT SHEETS

SSI 2019 SHOW SCHEDULE

WELCOME TO SSI

From the desk of Mark Burden

As Sourcewell's main contact representing Stafford Smith Inc. I would like to thank the Sourcewell Board for awarding SSI the new Commercial Food Service Equipment RFP. We will be an outstanding partner to all the members of the Co-op. In the newsletter (The Source) that we publish quarterly we will be sending out more information about SSI and its processes, we will identify all of our capabilities as a team and company along with product information, success stories with the Sourcewell team, special pricing on Hot Factory items and much more. We look forward to a very long partnership with the Sourcewell membership.

Thank you.



MEET THE TEAM

Mark Burden, Regional Manager

Sourcewell Direct Connection

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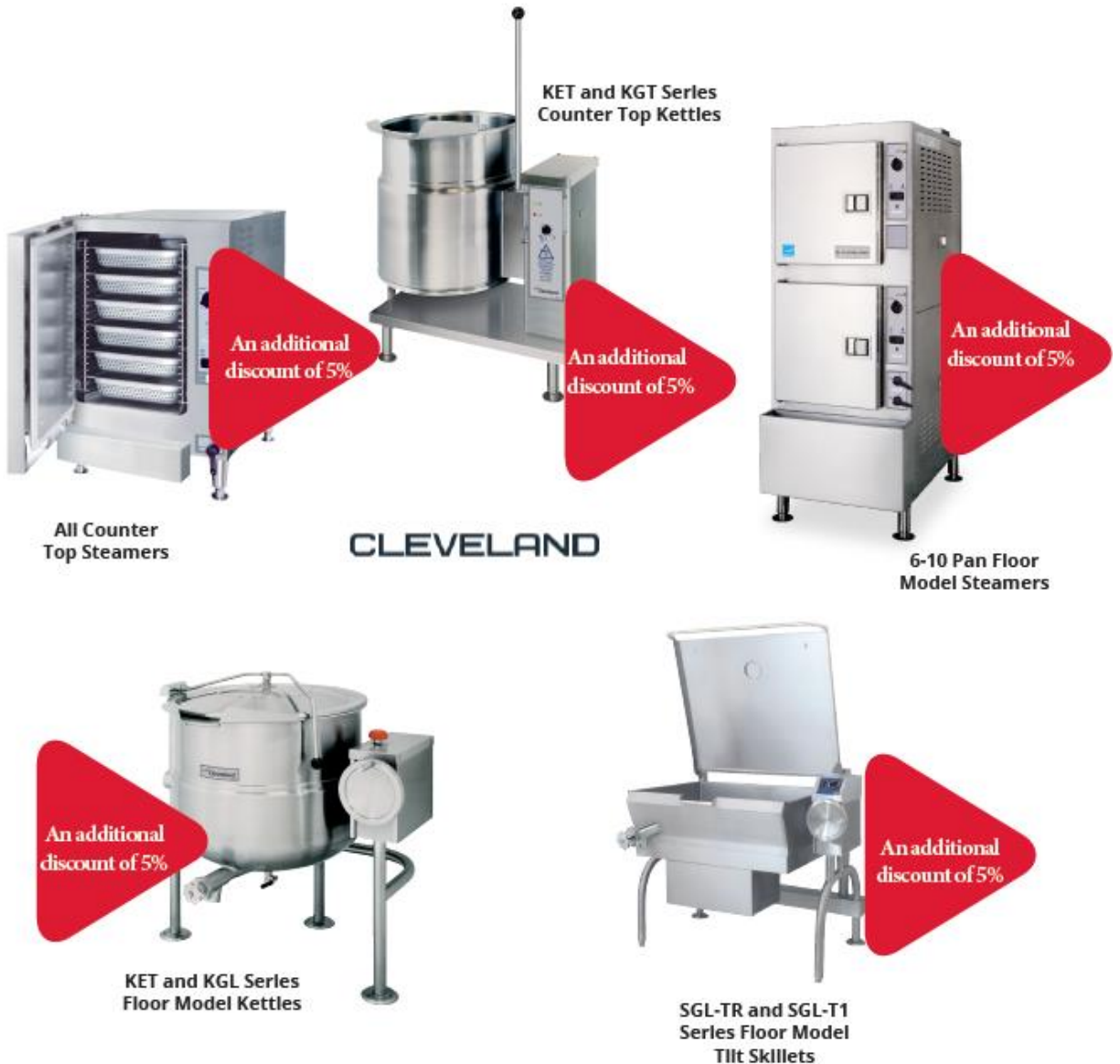
800-968-2442 ext 4015

URL for more information:
SourcewellpartnersSSI.com

• HOW TO GET STARTED WITH SSI

1. If you have a need for a piece or group of food service equipment you can reach out to either Mark Burden or Meagan Swindle by email or phone.
2. Have any questions associated with your need, (replacing a piece of equipment and that model number).
3. Please make sure we get all of your contact information so we can communicate with you properly.
4. If you are requesting pricing we will get you a quote asap. If the quote is for a number of items or custom product that might take a little longer. But expect us to be very responsive.
5. We will be taking calls from 8:00 am. Eastern to 5:00 pm. Western time M-F.

Program runs December 15th, 2018 through March 31st, 2019



KET and KGT Series Counter Top Kettles

All Counter Top Steamers

6-10 Pan Floor Model Steamers

CLEVELAND

KET and KGL Series Floor Model Kettles

SGL-TR and SGL-T1 Series Floor Model Tilt Skillets

An additional discount of 5%

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SSI is offering an additional 5% discount off posted discounts to Sourcewell members if these items are purchased during this time period.



SSI 2019 SHOW SCHEDULE

Continental/Pacific Regional NACUF's
April 3 - 5, 2019
Spokane, WA

Mid Atlantic/Northeast Regional NACUF's
March 20-22, 2019
Montreal, Quebec CANADA

NAEP TOAL Regional Exposition
Location to be determined

School Nutrition Show
July 14-16 St. Louis Mo.

NAEP National Show
April 7-10 Kansas City Mo.

TASN Conference
June 23-25 Grapevine, Texas